

WITH OUTSOURCED RECRUITING, FINANCE TEAM HIRES SKILLED ACCOUNTANT IN 14 BUSINESS DAYS



Ken Bayne
CFO, Better Butter

"As with any organization, it's up to the CFO and finance team to put money to its highest use. With an IsoTalent investment, we received just as good (if not better) service and candidate quality at significantly lower cost. The IsoTalent model is fundamentally different from traditional agencies; the efficiency of the on-demand model combined with significant savings made for ideal integration."

AT A GLANCE

Following acquisition by a private equity firm, the Better Butter team engaged IsoTalent to recruit an essential "Accounts Receivable" role on the Finance team. After an efficient onboarding and consultation, IsoTalent completed the required hire in just under 14 business days, with a final billing of \$6.5k. This aligned perfectly with Better Butter's internal corporate metrics: time to fill, hiring budget, and benchmarks for candidate quality and onboarding.

KEY METRICS

 **1 HIRE**
Accountant —
Accounts Receivable

 **14 BUSINESS DAYS**

 **\$6.5K BILLING**

SOLUTIONS



Skills match and culture fit



Complete visibility into workflows



Cost savings and low time to fill

1

Ideal convergence of speed, cost, and candidate quality

The resulting executive hire met all of Better Butter's requirements for culture fit, work ethic, and qualifications.

2

60% cost savings compared to contingency fee

Final billing was \$6.5k, at least 60% less than a typical 25% commission for an average accountant salary.

3

Technology supported remote search, workflow integration

Better Butter actively engaged with IsoTalent's technology and recruiter teams to calibrate search efforts and maintain full visibility into approvals, qualification, and cost milestones.